

B21-04, Access Points & Networking Equipment Tabsheet			Electrep Inc.			Dice Communications			PCS			Questivity		
Description		Est Qty	Unit Cost	Total Cost	Manufacturer Bid	Unit Cost	Total Cost	Manfuacturer Bid	Unit Cost	Total Cost	Manufacturer Bid	Unit Cost	Total Cost	Manufacturer Bid
1	Extreme Networks X440-G2 12-port Switch (or Equivalent) Extreme part number: 16531	15	No Bid	No Bid	No Bid	\$2,280.19	\$34,202.85	ALE USA	\$166.84	\$2,502.60	Fortinet	\$2,175.75	\$32,636.25	Dell
2	Extreme Networks X440-G2 24-port Switch (or Equivalent) Extreme part number: 16533	10	No Bid	No Bid	No Bid	\$2,263.61	\$22,636.10	ALE USA	\$489.63	\$4,896.30	Fortinet	\$2,175.75	\$21,757.50	Dell
3	Extreme Networks X440-G2 48-port Switch (or Equivalent) Extreme part number: 16535	5	No Bid	No Bid	No Bid	\$2,900.24	\$14,501.20	ALE USA	\$932.30	\$4,661.50	Fortinet	\$2,694.02	\$13,470.10	Dell
4	Extreme Networks X450-G2 (or Equivalent) Extreme part number: 16179	10	No Bid	No Bid	No Bid	\$2,037.24	\$20,372.40	ALE USA	\$1,836.09	\$18,360.90	Fortinet	\$2,694.02	\$26,940.20	Dell
5	Extreme Networks X450-G2 (alternate) (or Equivalent) Extreme part number: 16179t	10	No Bid	No Bid	No Bid	\$0.00	\$0.00	N/A	\$2,137.91	\$21,379.10	Fortinet	\$2,694.02	\$26,940.20	Dell
6	Extreme Networks X460-G2 (or Equivalent) Extreme part number: 16704	1600	No Bid	No Bid	No Bid	\$4,636.20	\$7,417,920.00	ALE USA	\$1,837.77	\$2,940,432.00	Fortinet	\$2,694.02	\$4,310,432.00	Dell

7	Extreme Networks X460-G2 (alternate) (or Equivalent) Extreme part number: 16704t	1600	No Bid	No Bid	No Bid	\$0.00	\$0.00	ALE USA	\$2,139.59	\$3,423,344.00	Fortinet	\$2,694.02	\$4,310,432.00	Dell
8	Extreme Networks X465 (or Equivalent) Extreme part number: X465-48W	1600	No Bid	No Bid	No Bid	\$4,132.39	\$6,611,824.00	ALE USA	\$1,837.77	\$2,940,432.00	Fortinet	\$4,263.03	\$6,820,848.00	Dell
9	Extreme Networks X465 (alternate) (or Equivalent) Extreme part number: X465-48W-b1	1600	No Bid	No Bid	No Bid	\$0.00	\$0.00	N/A	\$1,837.77	\$2,940,432.00	Fortinet	\$4,263.03	\$6,820,848.00	Dell
10	Extreme Networks X465-48W 365-day support (or Equivalent) Extreme part number: 97704-H35359	1600	No Bid	No Bid	No Bid	\$275.60	\$440,960.00	ALE USA	\$166.00	\$265,600.00	Fortinet	\$0.00	\$0.00	N/A
11	Extreme Networks X670-G2 (or Equivalent) Extreme part number: 17310	100	No Bid	No Bid	No Bid	\$7,731.56	\$773,156.00	ALE USA	\$6,784.33	\$678,433.00	Fortinet	\$2,751.00	\$275,100.00	Dell
12	Extreme Networks X670-G2 (alternate) (or Equivalent) Extreme part number: 17310t	100	No Bid	No Bid	No Bid	\$0.00	\$0.00	N/A	\$6,784.33	\$678,433.00	Fortinet	\$2,752.00	\$275,200.00	Dell
13	Extreme Networks X690 (or Equivalent) Extreme part number: 17350	100	No Bid	No Bid	No Bid	\$7,614.17	\$761,417.00	ALE USA	\$6,784.33	\$678,433.00	Fortinet	\$2,752.00	\$275,200.00	Dell

14	Extreme Networks X770 (or Equivalent) Extreme part number: 17701	8	No Bid	No Bid	No Bid	\$9,371.28	\$74,970.24	ALE USA	\$9,517.52	\$76,140.16	Fortinet	\$4,129.25	\$33,034.00	Dell
15	Extreme Networks 6-port switch (or Equivalent) Extreme part number: 16803	4	No Bid	No Bid	No Bid	\$781.88	\$3,127.52	ALE USA	\$727.57	\$2,910.28	Fortinet	\$1,449.89	\$5,799.56	Dell
16	Extreme Networks 8-port switch (or Equivalent) Extreme part number: 16804	4	No Bid	No Bid	No Bid	\$940.90	\$3,763.60	ALE USA	\$727.57	\$2,910.28	Fortinet	\$1,449.89	\$5,799.56	Dell
17	Extreme Networks 1000BASE-LX SFP+ (or Equivalent) Extreme part number: 10052	2000	\$9.49	\$18,980.00	Electrep	\$49.11	\$98,220.00	ALE USA	\$30.85	\$61,700.00	Fortinet	\$17.64	\$35,280.00	Dell
18	Extreme Networks 1000BASE-SFP+ (or Equivalent) Extreme part number: 11070H	2000	\$19.86	\$39,720.00	Electrep	\$32.25	\$64,500.00	ALE USA	\$48.29	\$96,580.00	Fortinet	\$17.64	\$35,280.00	Dell
19	Extreme Networks 10GBASE-LR SFP+ (or Equivalent) Extreme part number: 10302	10	\$29.48	\$294.80	Electrep	\$207.36	\$2,073.60	ALE USA	\$95.42	\$954.20	Fortinet	\$17.64	\$176.40	Dell
20	Extreme Networks 10GBASE-BX SFP+ (or Equivalent) Extreme part number: 10GB-BX40-D	2000	\$49.88	\$99,760.00	Electrep	\$392.90	\$785,800.00	ALE USA	\$800.00	\$1,600,000.00	Fortinet	\$245.57	\$491,140.00	Dell

21	Extreme Networks 10GBASE-BX SFP+ (or Equivalent) Extreme part number: 10GB-BX40-U	2000	\$49.88	\$99,760.00	Electrep	\$392.90	\$785,800.00	ALE USA	\$800.00	\$1,600,000.00	Fortinet	\$245.57	\$491,140.00	Dell
22	Extreme Networks 40GBASE-SR4 (or Equivalent) Extreme part number: 10319	10	\$46.95	\$469.50	Electrep	\$326.91	\$3,269.10	ALE USA	\$250.85	\$2,508.50	Fortinet	\$17.64	\$176.40	Dell
23	Extreme Networks Advance Edge License (or Equivalent) Extreme part number: 16521	20	No Bid	No Bid	No Bid	\$0.00	\$0.00	N/A	\$67.07	\$1,341.40	Fortinet	\$0.00	\$0.00	N/A
24	Extreme Networks 10g License (or Equivalent) Extreme part number: 16542	2000	No Bid	No Bid	No Bid	\$0.00	\$0.00	N/A	\$0.00	\$0.00	Fortinet	\$0.00	\$0.00	N/A
25	Extreme Networks Core License (or Equivalent) Extreme part number: 17131	10	No Bid	No Bid	No Bid	\$0.00	\$0.00	N/A	\$503.04	\$5,030.40	Fortinet	\$0.00	\$0.00	N/A
26	Extreme Networks Core License (or Equivalent) Extreme part number: 17725	10	No Bid	No Bid	No Bid	\$0.00	\$0.00	N/A	\$838.40	\$8,384.00	Fortinet	\$0.00	\$0.00	N/A
27	Extreme Networks PSU (or Equivalent) Extreme part number: 10925	3500	No Bid	No Bid	No Bid	\$0.00	\$0.00	N/A	\$301.82	\$1,056,370.00	Fortinet	\$0.00	\$0.00	N/A

28	Extreme Networks PSU (or Equivalent) Extreme part number: 10941	3500	No Bid	No Bid	No Bid	\$0.00	\$0.00	N/A	\$301.82	\$1,056,370.00	Fortinet	\$0.00	\$0.00	N/A
29	Extreme Networks PSU (alternate) (or Equivalent) Extreme part number: 10941	3500	No Bid	No Bid	No Bid	\$0.00	\$0.00	N/A	\$301.82	\$1,056,370.00	Fortinet	\$0.00	\$0.00	N/A
30	Extreme Networks PSU (or Equivalent) Extreme part number: 10951	10	No Bid	No Bid	No Bid	\$0.00	\$0.00	N/A	\$301.82	\$3,018.20	Fortinet	\$0.00	\$0.00	N/A
31	Extreme Networks PSU (or Equivalent) Extreme part number: 10951	20	No Bid	No Bid	No Bid	\$0.00	\$0.00	N/A	\$301.82	\$6,036.40	Fortinet	\$0.00	\$0.00	N/A
32	Extreme Networks PSU (or Equivalent) Extreme part number: 10960	3500	No Bid	No Bid	No Bid	\$0.00	\$0.00	N/A	\$301.82	\$1,056,370.00	Fortinet	\$0.00	\$0.00	N/A
33	Extreme Networks PSU (or Equivalent) Extreme part number: 16807	10	No Bid	No Bid	No Bid	\$0.00	\$0.00	N/A	\$195.00	\$1,950.00	Fortinet	\$389.28	\$3,892.80	Dell
34	Extreme Networks PSU (alternate) (or Equivalent) Extreme part number: 16920	10	No Bid	No Bid	No Bid	\$0.00	\$0.00	N/A	\$195.00	\$1,950.00	Fortinet	\$389.28	\$3,892.80	Dell

35	Extreme Networks Power Cord (or Equivalent) Extreme part number: 10061	3500	No Bid	No Bid	No Bid	\$0.00	\$0.00	N/A	\$2.01	\$7,035.00	Fortinet	\$0.00	\$0.00	N/A
36	Extreme Networks Power Cord (or Equivalent) Extreme part number: 10099	3500	No Bid	No Bid	No Bid	\$0.00	\$0.00	N/A	\$2.01	\$7,035.00	Fortinet	\$0.00	\$0.00	N/A
37	Extreme Networks Power Cord (or Equivalent) Extreme part number: 10941	3500	No Bid	No Bid	No Bid	\$0.00	\$0.00	N/A	\$2.01	\$7,035.00	Fortinet	\$0.00	\$0.00	N/A
38	Extreme Networks Stack Cable (0.5m) (or Equivalent) Extreme part number: 10311	1800	No Bid	No Bid	No Bid	\$49.11	\$88,398.00	ALE USA	\$45.27	\$81,486.00	Fortinet	\$17.64	\$31,752.00	Dell
39	Extreme Networks Stack Cable (or Equivalent) Extreme part number: 10312	1800	No Bid	No Bid	No Bid	\$60.03	\$108,054.00	ALE USA	\$45.27	\$81,486.00	Fortinet	\$17.64	\$31,752.00	Dell
40	Extreme Networks Stack Cable (or Equivalent) Extreme part number: 10313	2000	No Bid	No Bid	No Bid	\$133.99	\$267,980.00	ALE USA	\$77.13	\$154,260.00	Fortinet	\$17.64	\$35,280.00	Dell
41	Extreme Networks Fan Module (or Equivalent) Extreme part number: 10945	1700	No Bid	No Bid	No Bid	\$0.00	\$0.00	N/A	\$0.00	\$0.00	N/A	\$0.00	\$0.00	N/A

42	Extreme Networks Fan Module (or Equivalent) Extreme part number: 17111	500	No Bid	No Bid	No Bid	\$0.00	\$0.00	N/A	\$0.00	\$0.00	N/A	\$0.00	\$0.00	N/A
43	Extreme Networks Fan Module (or Equivalent) Extreme part number: 17115	1700	No Bid	No Bid	No Bid	\$0.00	\$0.00	N/A	\$0.00	\$0.00	N/A	\$0.00	\$0.00	N/A
44	Extreme Networks VIM-2q (or Equivalent) Extreme part number: 16710	1800	No Bid	No Bid	No Bid	\$0.00	\$0.00	N/A	\$0.00	\$0.00	N/A	\$0.00	\$0.00	N/A
45	Extreme Networks VIM5 Module (or Equivalent) Extreme part number: VIM5-4X	1800	No Bid	No Bid	No Bid	\$0.00	\$0.00	N/A	\$0.00	\$0.00	N/A	\$0.00	\$0.00	N/A
46	Extreme Networks VIM5 Module 365-day Support (or Equivalent) Extreme part number: 97004-VIM5-4X	1800	No Bid	No Bid	No Bid	\$0.00	\$0.00	N/A	\$0.00	\$0.00	N/A	\$0.00	\$0.00	N/A
47	Extreme Networks WAP MOD Trailers (or Equivalent) Extreme part number: AP3912I-FCC	20	No Bid	No Bid	No Bid	\$125.40	\$2,508.00	ALE USA	\$191.16	\$3,823.20	Fortinet	\$182.32	\$3,646.40	Dell
48	Extreme Networks WAP indoor (or Equivalent) Extreme part number: Description: AP-650	700	No Bid	No Bid	No Bid	\$433.30	\$303,310.00	ALE USA	\$338.71	\$237,097.00	Fortinet	\$643.89	\$450,723.00	Dell

49	Extreme Networks WAP outdoor (or Equivalent) Extreme part number: Description: AP-650c	50	No Bid	No Bid	No Bid	\$825.70	\$41,285.00	ALE USA	\$716.89	\$35,844.50	Fortinet	\$643.89	\$32,194.50	Dell
50	Extreme Networks C5210 (or Equivalent) Extreme part number: C5210	2	No Bid	No Bid	No Bid	\$0.00	\$0.00	N/A	\$0.00	\$0.00	N/A	\$3,690.24	\$7,380.48	Dell
51	Extreme Networks C5215 (or Equivalent) Extreme part number: C5215	2	No Bid	No Bid	No Bid	\$0.00	\$0.00	N/A	\$0.00	\$0.00	N/A	\$3,690.24	\$7,380.48	Dell
52	Extreme Networks IA-A-305 (or Equivalent) Extreme part number: IA-A-305	1000	No Bid	No Bid	No Bid	\$36.52	\$36,520.00	ALE USA	\$701.75	\$701,750.00	Fortinet	\$883.19	\$883,190.00	Dell
Total Cost			\$258,984.30			\$18,766,568.61			\$23,611,084.92			\$25,798,714.63		
Bid Evalution Notes From February 9, 2021			Vendor not selected for award. Vendor did not bid on switches or wireless access points. SFP's were broad and not specific to Extreme.			Vendor not selected for award in accordance with section 2.1 and 2.2 of the special terms and conditions of the bid document. The access points submitted do not integrate with our current system. Would require managing and trobleshooting two different networks and retraining of staff.			Vendor not selected for award in accordance with section 2.1 and 2.2 of the special terms and conditions of the bid document. The eight port switch was not equivalent with our twelve port switch. Advanced features require additional Fortigate services. POE did notmatch the requirements requested. Would require managing and trobleshooting two different networks and retraining of staff.			Vendor not selected for award in accordance with section 2.1 and 2.2 of the special terms and conditions of the bid document. The access points submitted do not integrate with our current system. Would require managing and trobleshooting two different networks and retraining of staff.		

Layer 3 Communications			Lockstep Technology Group			Lockstep Technology Group (Alt)			Swordcon Solutions		
Unit Cost	Total Cost	Manufacturer Bid	Unit Cost	Total Cost	Manufacturer Bid	Unit Cost	Total Cost	Manufacturer Bid	Unit Cost	Total Cost	Manufacturer Bid
\$400.00	\$6,000.00	Ruckus	\$882.49	\$13,237.35	Extreme	\$882.49	\$13,237.35	Extreme	\$1,386.38	\$20,795.70	Extreme
\$927.50	\$9,275.00	Ruckus	\$1,244.52	\$12,445.20	Extreme	\$1,777.18	\$17,771.80	Extreme	\$1,955.12	\$19,551.20	Extreme
\$1,610.00	\$8,050.00	Ruckus	\$1,968.25	\$9,841.25	Extreme	\$2,732.47	\$13,662.35	Extreme	\$3,092.06	\$15,460.30	Extreme
\$2,605.75	\$26,057.50	Ruckus	\$2,651.76	\$26,517.60	Extreme	\$2,864.24	\$28,642.40	Extreme	\$4,165.88	\$41,658.80	Extreme
\$3,638.25	\$36,382.50	Ruckus	\$4,380.52	\$43,805.20	Extreme	\$2,864.24	\$28,642.40	Extreme	\$681.72	\$6,817.20	Extreme
\$3,025.75	\$4,841,200.00	Ruckus	\$3,256.56	\$5,210,496.00	Extreme	\$2,864.24	\$4,582,784.00	Extreme	\$5,116.01	\$8,185,616.00	Extreme

\$3,988.25	\$6,381,200.00	Ruckus	\$5,144.75	\$8,231,600.00	Extreme	\$2,864.24	\$4,582,784.00	Extreme	\$8,082.32	\$12,931,712.00	Extreme
\$3,375.75	\$5,401,200.00	Ruckus	\$4,473.41	\$7,157,456.00	Extreme	\$4,473.41	\$7,157,456.00	Extreme	\$7,027.65	\$11,244,240.00	Extreme
\$4,338.25	\$6,941,200.00	Ruckus	\$4,904.94	\$7,847,904.00	Extreme	\$4,904.94	\$7,847,904.00	Extreme	\$7,705.58	\$12,328,928.00	Extreme
\$394.25	\$630,800.00	Ruckus	\$616.71	\$986,736.00	Extreme	\$616.66	\$986,656.00	Extreme	\$544.23	\$870,768.00	Extreme
\$8,860.25	\$886,025.00	Ruckus	\$7,768.19	\$776,819.00	Extreme	\$7,768.19	\$776,819.00	Extreme	\$12,203.69	\$1,220,369.00	Extreme
\$10,103.80	\$1,010,380.00	Ruckus	\$10,775.39	\$1,077,539.00	Extreme	\$10,775.39	\$1,077,539.00	Extreme	\$16,927.94	\$1,692,794.00	Extreme
\$8,860.25	\$886,025.00	Ruckus	\$7,838.35	\$783,835.00	Extreme	\$7,838.35	\$783,835.00	Extreme	\$12,313.91	\$1,231,391.00	Extreme

\$12,083.05	\$96,664.40	Ruckus	\$17,286.87	\$138,294.96	Extreme	\$17,286.87	\$138,294.96	Extreme	\$27,157.37	\$217,258.96	Extreme
\$993.30	\$3,973.20	Ruckus	\$697.69	\$2,790.76	Extreme	\$697.69	\$2,790.76	Extreme	\$1,096.07	\$4,384.28	Extreme
\$993.30	\$3,973.20	Ruckus	\$852.85	\$3,411.40	Extreme	\$852.85	\$3,411.40	Extreme	\$1,339.81	\$5,359.24	Extreme
\$385.00	\$770,000.00	Ruckus	\$364.99	\$729,980.00	Extreme	\$364.99	\$729,980.00	Extreme	\$573.39	\$1,146,780.00	Extreme
\$113.75	\$227,500.00	Ruckus	\$108.38	\$216,760.00	Extreme	\$104.09	\$208,180.00	Extreme	\$170.26	\$340,520.00	Extreme
\$663.25	\$6,632.50	Ruckus	\$731.29	\$7,312.90	Extreme	\$731.29	\$7,312.90	Extreme	\$1,148.85	\$11,488.50	Extreme
\$162.00	\$324,000.00	Ruckus	\$2,465.65	\$4,931,300.00	Extreme	\$2,465.65	\$4,931,300.00	Extreme	\$3,873.49	\$7,746,980.00	Extreme

\$162.00	\$324,000.00	Ruckus	\$2,465.65	\$4,931,300.00	Extreme	\$2,465.65	\$4,931,300.00	Extreme	\$3,873.49	\$7,746,980.00	Extreme
\$1,046.50	\$10,465.00	Ruckus	\$731.29	\$7,312.90	Extreme	\$731.29	\$7,312.90	Extreme	\$1,148.85	\$11,488.50	Extreme
\$300.00	\$6,000.00	Ruckus	\$327.76	\$6,555.20	Extreme	\$327.76	\$6,555.20	Extreme	\$514.91	\$10,298.20	Extreme
\$420.00	\$840,000.00	Ruckus	\$255.95	\$511,900.00	Extreme	\$255.95	\$511,900.00	Extreme	\$402.10	\$804,200.00	Extreme
\$1,948.50	\$19,485.00	Ruckus	\$2,047.62	\$20,476.20	Extreme	\$2,047.62	\$20,476.20	Extreme	\$3,216.78	\$32,167.80	Extreme
\$1,948.50	\$19,485.00	Ruckus	\$2,047.62	\$20,476.20	Extreme	\$2,047.62	\$20,476.20	Extreme	\$3,216.78	\$32,167.80	Extreme
\$348.25	\$1,218,875.00	Ruckus	\$239.15	\$837,025.00	Extreme	\$239.15	\$837,025.00	Extreme	\$375.71	\$1,314,985.00	Extreme

\$350.00	\$1,225,000.00	Ruckus	\$424.94	\$1,487,290.00	Extreme	\$424.94	\$1,487,290.00	Extreme	\$667.58	\$2,336,530.00	Extreme
\$350.00	\$1,225,000.00	Ruckus	\$424.94	\$1,487,290.00	Extreme	\$424.94	\$1,487,290.00	Extreme	\$667.58	\$2,336,530.00	Extreme
\$350.00	\$3,500.00	Ruckus	\$359.72	\$3,597.20	Extreme	\$359.72	\$3,597.20	Extreme	\$565.11	\$5,651.10	Extreme
\$350.00	\$7,000.00	Ruckus	\$359.72	\$7,194.40	Extreme	\$359.72	\$7,194.40	Extreme	\$565.11	\$11,302.20	Extreme
\$348.25	\$1,218,875.00	Ruckus	\$239.15	\$837,025.00	Extreme	\$239.15	\$837,025.00	Extreme	\$375.71	\$1,314,985.00	Extreme
\$0.00	\$0.00	N/A	\$143.29	\$1,432.90	Extreme	\$143.29	\$1,432.90	Extreme	\$225.11	\$2,251.10	Extreme
\$0.00	\$0.00	N/A	\$232.56	\$2,325.60	Extreme	\$232.56	\$2,325.60	Extreme	\$365.36	\$3,653.60	Extreme

\$11.90	\$41,650.00	Ruckus	\$5.93	\$20,755.00	Extreme	\$5.93	\$20,755.00	Extreme	\$9.32	\$32,620.00	Extreme
\$11.90	\$41,650.00	Ruckus	\$9.55	\$33,425.00	Extreme	\$9.55	\$33,425.00	Extreme	\$15.01	\$52,535.00	Extreme
\$11.90	\$41,650.00	Ruckus	\$5.93	\$20,755.00	Extreme	\$5.93	\$20,755.00	Extreme	\$0.00	\$0.00	Extreme
\$52.50	\$94,500.00	Ruckus	\$100.47	\$180,846.00	Extreme	\$100.47	\$180,846.00	Extreme	\$157.84	\$284,112.00	Extreme
\$100.80	\$181,440.00	Ruckus	\$130.78	\$235,404.00	Extreme	\$130.78	\$235,404.00	Extreme	\$205.45	\$369,810.00	Extreme
\$208.25	\$416,500.00	Ruckus	\$198.96	\$397,920.00	Extreme	\$198.96	\$397,920.00	Extreme	\$312.57	\$625,140.00	Extreme
\$87.50	\$148,750.00	Ruckus	\$118.59	\$201,603.00	Extreme	\$118.59	\$201,603.00	Extreme	\$186.30	\$316,710.00	Extreme

\$523.25	\$261,625.00	Ruckus	\$198.96	\$99,480.00	Extreme	\$198.96	\$99,480.00	Extreme	\$312.57	\$156,285.00	Extreme
\$523.25	\$889,525.00	Ruckus	\$100.47	\$170,799.00	Extreme	\$100.47	\$170,799.00	Extreme	\$157.84	\$268,328.00	Extreme
\$700.00	\$1,260,000.00	Ruckus	\$1,003.06	\$1,805,508.00	Extreme	\$1,003.06	\$1,805,508.00	Extreme	\$1,575.79	\$2,836,422.00	Extreme
\$350.00	\$630,000.00	Ruckus	\$452.94	\$815,292.00	Extreme	\$452.94	\$815,292.00	Extreme	\$711.56	\$1,280,808.00	Extreme
\$0.00	\$0.00	N/A	\$309.79	\$557,622.00	Extreme	\$61.67	\$111,006.00	Extreme	\$54.34	\$97,812.00	Extreme
\$138.25	\$2,765.00	Ruckus	\$144.51	\$2,890.20	Extreme	\$144.51	\$2,890.20	Extreme	\$0.00	\$0.00	N/A
\$488.25	\$341,775.00	Ruckus	\$482.44	\$337,708.00	Extreme	\$482.44	\$337,708.00	Extreme	\$0.00	\$0.00	N/A

\$1,223.25	\$61,162.50	Ruckus	\$386.21	\$19,310.50	Extreme	\$386.21	\$19,310.50	Extreme	\$0.00	\$0.00	N/A
\$4,797.00	\$9,594.00	Ruckus	\$0.00	\$0.00	N/A	\$35.92	\$71.84	Extreme	\$0.00	\$0.00	N/A
\$1,519.05	\$3,038.10	Ruckus	\$0.00	\$0.00	N/A	\$107.76	\$215.52	Extreme	\$0.00	\$0.00	N/A
\$3,482.50	\$3,482,500.00	Ruckus	\$7,688.18	\$7,688,180.00	Extreme	\$7,688.18	\$7,688,180.00	Extreme	\$0.00	\$0.00	N/A
\$42,522,347.90			\$60,956,779.92			\$56,221,372.98			\$81,566,644.48		
Vendor not selected for award in accordance with section 2.1 and 2.2 of the special terms and conditions of the bid document. Can only deliver 740 watts POE unless you have external power supply. Full stack has 400 Gbps less bandwidth than extreme stack. Does not support 90 watts per port POE. Would require managing and troubleshooting two different networks..			Vendor Awarded Contract For Low Bid Meeting Specifications								

Swordcon Solutions (Alt)			Insight Public Sector			Carousel Industries			Carousel Industries (Alternate)			Insight Public Sector	
Unit Cost	Total Cost	Manufacturer Bid	Unit Cost	Total Cost	Manufacturer Bid	Unit Cost	Total Cost	Manufacturer Bid	Unit Cost	Total Cost	Manufacturer Bid	Unit Cost	Total Cost
\$1,386.38	\$20,795.70	Extreme	\$1,489.32	\$22,339.80	Extreme	\$1,412.42	\$21,186.30	Extreme	\$1,412.42	\$21,186.30	Extreme	\$1,489.32	\$22,339.80
\$1,955.12	\$19,551.20	Extreme	\$2,100.27	\$21,002.70	Extreme	\$1,991.67	\$19,916.70	Extreme	\$1,991.67	\$19,916.70	Extreme	\$2,100.27	\$21,002.70
\$3,092.06	\$15,460.30	Extreme	\$3,321.65	\$16,608.25	Extreme	\$3,149.64	\$15,748.20	Extreme	\$3,149.64	\$15,748.20	Extreme	\$3,321.65	\$16,608.25
\$4,165.88	\$41,658.80	Extreme	\$4,475.20	\$44,752.00	Extreme	\$4,243.28	\$42,432.80	Extreme	\$4,243.28	\$42,432.80	Extreme	\$4,475.20	\$44,752.00
\$681.72	\$6,817.20	Extreme	\$7,392.67	\$73,926.70	Extreme	\$7,009.28	\$70,092.80	Extreme	\$7,009.28	\$70,092.80	Extreme	\$7,392.67	\$73,926.70
\$5,116.01	\$8,185,616.00	Extreme	\$5,495.86	\$8,793,376.00	Extreme	\$5,210.95	\$8,337,520.00	Extreme	\$5,210.95	\$8,337,520.00	Extreme	\$5,495.86	\$8,793,376.00

\$8,082.32	\$12,931,712.00	Extreme	\$8,682.42	\$13,891,872.00	Extreme	\$8,232.06	\$13,171,296.00	Extreme	\$8,232.06	\$13,171,296.00	Extreme	\$8,682.42	\$13,891,872.00
\$7,027.65	\$11,244,240.00	Extreme	\$7,549.45	\$12,079,120.00	Extreme	\$7,157.92	\$11,452,672.00	Extreme	\$7,157.92	\$11,452,672.00	Extreme	\$7,549.45	\$12,079,120.00
\$7,705.58	\$12,328,928.00	Extreme	\$8,277.71	\$13,244,336.00	Extreme	\$7,848.39	\$12,557,424.00	Extreme	\$7,848.39	\$12,557,424.00	Extreme	\$8,277.71	\$13,244,336.00
\$544.23	\$870,768.00	Extreme	\$582.79	\$932,464.00	Extreme	\$442.88	\$708,608.00	Extreme	\$442.88	\$708,608.00	Extreme	\$582.79	\$932,464.00
\$12,203.69	\$1,220,369.00	Extreme	\$13,109.80	\$1,310,980.00	Extreme	\$12,429.69	\$1,242,969.00	Extreme	\$12,429.69	\$1,242,969.00	Extreme	\$13,109.80	\$1,310,980.00
\$16,927.94	\$1,692,794.00	Extreme	\$18,184.83	\$1,818,483.00	Extreme	\$17,241.25	\$1,724,125.00	Extreme	\$17,241.25	\$1,724,125.00	Extreme	\$18,184.83	\$1,818,483.00
\$12,313.91	\$1,231,391.00	Extreme	\$13,228.22	\$1,322,822.00	Extreme	\$12,542.16	\$1,254,216.00	Extreme	\$12,542.16	\$1,254,216.00	Extreme	\$13,228.22	\$1,322,822.00

\$27,157.37	\$217,258.96	Extreme	\$29,173.78	\$233,390.24	Extreme	\$27,659.86	\$221,278.88	Extreme	\$27,659.86	\$221,278.88	Extreme	\$29,173.78	\$233,390.24
\$1,096.07	\$4,384.28	Extreme	\$1,177.45	\$4,709.80	Extreme	\$1,116.73	\$4,466.92	Extreme	\$1,116.73	\$4,466.92	Extreme	\$1,177.45	\$4,709.80
\$1,339.81	\$5,359.24	Extreme	\$1,439.28	\$5,757.12	Extreme	\$1,365.00	\$5,460.00	Extreme	\$1,365.00	\$5,460.00	Extreme	\$1,439.28	\$5,757.12
\$573.39	\$1,146,780.00	Extreme	\$29.80	\$59,600.00	Axiom	\$584.32	\$1,168,640.00	Extreme	\$584.32	\$1,168,640.00	Extreme	\$615.97	\$1,231,940.00
\$170.26	\$340,520.00	Extreme	\$29.80	\$59,600.00	Axiom	\$173.72	\$347,440.00	Extreme	\$173.72	\$347,440.00	Extreme	\$182.89	\$365,780.00
\$1,148.85	\$11,488.50	Extreme	\$165.53	\$1,655.30	Axiom	\$1,170.52	\$11,705.20	Extreme	\$1,170.52	\$11,705.20	Extreme	\$1,234.15	\$12,341.50
\$3,873.49	\$7,746,980.00	Extreme	\$424.85	\$849,700.00	Axiom	\$3,945.47	\$7,890,940.00	Extreme	\$3,945.47	\$7,890,940.00	Extreme	\$4,161.09	\$8,322,180.00

\$3,873.49	\$7,746,980.00	Extreme	\$424.85	\$849,700.00	Axiom	\$3,945.47	\$7,890,940.00	Extreme	\$3,945.47	\$7,890,940.00	Extreme	\$4,161.09	\$8,322,180.00
\$1,148.85	\$11,488.50	Extreme	\$230.64	\$2,306.40	Axiom	\$1,170.52	\$11,705.20	Extreme	\$1,170.52	\$11,705.20	Extreme	\$1,234.15	\$12,341.50
\$514.91	\$10,298.20	Extreme	\$553.14	\$11,062.80	Extreme	\$518.54	\$10,370.80	Extreme	\$518.54	\$10,370.80	Extreme	\$553.14	\$11,062.80
\$402.10	\$804,200.00	Extreme	\$431.96	\$863,920.00	Extreme	\$405.00	\$810,000.00	Extreme	\$405.00	\$810,000.00	Extreme	\$431.96	\$863,920.00
\$3,216.78	\$32,167.80	Extreme	\$3,455.63	\$34,556.30	Extreme	\$3,237.78	\$32,377.80	Extreme	\$3,237.78	\$32,377.80	Extreme	\$3,455.63	\$34,556.30
\$3,216.78	\$32,167.80	Extreme	\$3,455.63	\$34,556.30	Extreme	\$3,237.78	\$32,377.80	Extreme	\$3,237.78	\$32,377.80	Extreme	\$3,455.63	\$34,556.30
\$375.71	\$1,314,985.00	Extreme	\$403.60	\$1,412,600.00	Extreme	\$382.97	\$1,340,395.00	Extreme	\$382.97	\$1,340,395.00	Extreme	\$403.60	\$1,412,600.00

\$667.58	\$2,336,530.00	Extreme	\$717.14	\$2,509,990.00	Extreme	\$680.22	\$2,380,770.00	Extreme	\$680.22	\$2,380,770.00	Extreme	\$717.14	\$2,509,990.00
\$667.58	\$2,336,530.00	Extreme	\$717.14	\$2,509,990.00	Extreme	\$680.22	\$2,380,770.00	Extreme	\$680.22	\$2,380,770.00	Extreme	\$717.14	\$2,509,990.00
\$565.11	\$5,651.10	Extreme	\$607.08	\$6,070.80	Extreme	\$575.89	\$5,758.90	Extreme	\$575.89	\$5,758.90	Extreme	\$607.08	\$6,070.80
\$565.11	\$11,302.20	Extreme	\$607.08	\$12,141.60	Extreme	\$575.89	\$11,517.80	Extreme	\$575.89	\$11,517.80	Extreme	\$607.08	\$12,141.60
\$375.71	\$1,314,985.00	Extreme	\$403.60	\$1,412,600.00	Extreme	\$382.97	\$1,340,395.00	Extreme	\$382.97	\$1,340,395.00	Extreme	\$403.60	\$1,412,600.00
\$225.11	\$2,251.10	Extreme	\$241.83	\$2,418.30	Extreme	\$229.58	\$2,295.80	Extreme	\$229.58	\$2,295.80	Extreme	\$241.83	\$2,418.30
\$365.36	\$3,653.60	Extreme	\$392.49	\$3,924.90	Extreme	\$372.42	\$3,724.20	Extreme	\$372.42	\$3,724.20	Extreme	\$392.49	\$3,924.90

\$9.32	\$32,620.00	Extreme	\$10.01	\$35,035.00	Extreme	\$9.48	\$33,180.00	Extreme	\$9.48	\$33,180.00	Extreme	\$10.01	\$35,035.00
\$15.01	\$52,535.00	Extreme	\$16.12	\$56,420.00	Extreme	\$15.29	\$53,515.00	Extreme	\$15.29	\$53,515.00	Extreme	\$16.12	\$56,420.00
\$0.00	\$0.00	Extreme	\$10.01	\$35,035.00	Extreme	\$9.48	\$33,180.00	Extreme	\$9.48	\$33,180.00	Extreme	\$10.01	\$35,035.00
\$157.84	\$284,112.00	Extreme	\$68.42	\$123,156.00	Axiom	\$161.06	\$289,908.00	Extreme	\$161.06	\$289,908.00	Extreme	\$169.55	\$305,190.00
\$205.45	\$369,810.00	Extreme	\$62.90	\$113,220.00	Axiom	\$209.55	\$377,190.00	Extreme	\$209.55	\$377,190.00	Extreme	\$220.71	\$397,278.00
\$312.57	\$625,140.00	Extreme	\$81.66	\$163,320.00	Axiom	\$318.66	\$637,320.00	Extreme	\$318.66	\$637,320.00	Extreme	\$335.77	\$671,540.00
\$186.30	\$316,710.00	Extreme	\$200.13	\$340,221.00	Extreme	\$190.05	\$323,085.00	Extreme	\$190.05	\$323,085.00	Extreme	\$200.13	\$340,221.00

\$312.57	\$156,285.00	Extreme	\$335.77	\$167,885.00	Extreme	\$318.66	\$159,330.00	Extreme	\$318.66	\$159,330.00	Extreme	\$335.77	\$167,885.00
\$157.84	\$268,328.00	Extreme	\$169.55	\$288,235.00	Extreme	\$161.06	\$273,802.00	Extreme	\$161.06	\$273,802.00	Extreme	\$169.55	\$288,235.00
\$1,575.79	\$2,836,422.00	Extreme	\$1,692.79	\$3,047,022.00	Extreme	\$1,605.32	\$2,889,576.00	Extreme	\$1,605.32	\$2,889,576.00	Extreme	\$1,692.79	\$3,047,022.00
\$711.56	\$1,280,808.00	Extreme	\$764.40	\$1,375,920.00	Extreme	\$725.05	\$1,305,090.00	Extreme	\$725.05	\$1,305,090.00	Extreme	\$764.40	\$1,375,920.00
\$54.34	\$97,812.00	Extreme	\$58.38	\$105,084.00	Extreme	\$19.06	\$34,308.00	Extreme	\$19.06	\$34,308.00	Extreme	\$58.38	\$105,084.00
\$637.01	\$12,740.20	Extreme	\$337.45	\$6,749.00	Extreme	\$0.00	\$0.00	N/A	\$236.98	\$4,739.60	Extreme	\$337.45	\$6,749.00
\$779.01	\$545,307.00	Extreme	\$833.33	\$583,331.00	Extreme	\$784.24	\$548,968.00	Extreme	\$784.24	\$548,968.00	Extreme	\$833.33	\$583,331.00

\$779.01	\$38,950.50	Extreme	\$833.33	\$41,666.50	N/A	\$784.24	\$39,212.00	Extreme	\$784.24	\$39,212.00	Extreme	\$833.33	\$41,666.50
\$17,734.21	\$35,468.42	Extreme	\$0.00	\$0.00	N/A	\$0.00	\$0.00	N/A	\$114.18	\$228.36	Extreme	\$0.00	\$0.00
\$17,734.21	\$35,468.42	Extreme	\$0.00	\$0.00	N/A	\$0.00	\$0.00	N/A	\$0.00	\$0.00	N/A	\$0.00	\$0.00
\$7,915.68	\$7,915,680.00	Extreme	\$13,737.99	\$13,737,990.00	Extreme	\$13,025.47	\$13,025,470.00	Extreme	\$13,025.47	\$13,025,470.00	Extreme	\$13,737.99	\$13,737,990.00
\$90,150,259.02			\$84,672,621.81			\$96,544,670.10			\$96,549,638.06			\$102,091,135.11	

or
Manufacturer Bid
Extreme
Extreme
Extreme
Extreme
Extreme
Extreme

[illegible]

[illegible]

[illegible]

[illegible]

[illegible]

[illegible]

Extreme
N/A
N/A
Extreme

A3 Communications		
Unit Cost	Total Cost	Manufcaturer Bid
\$1,492.16	\$22,382.40	Extreme
\$2,104.29	\$21,042.90	Extreme
\$3,327.98	\$16,639.90	Extreme
\$4,483.72	\$44,837.20	Extreme
\$7,406.77	\$74,067.70	Extreme
\$5,506.34	\$8,810,144.00	Extreme

\$8,698.97	\$13,918,352.00	Extreme
\$7,563.84	\$12,102,144.00	Extreme
\$8,293.49	\$13,269,584.00	Extreme
\$538.99	\$862,384.00	Extreme
\$13,134.79	\$1,313,479.00	Extreme
\$18,219.50	\$1,821,950.00	Extreme
\$13,253.43	\$1,325,343.00	Extreme

\$29,229.39	\$233,835.12	Extreme
\$1,179.69	\$4,718.76	Extreme
\$1,442.04	\$5,768.16	Extreme
\$617.14	\$1,234,280.00	Extreme
\$183.25	\$366,500.00	Extreme
\$1,236.50	\$12,365.00	Extreme
\$4,169.03	\$8,338,060.00	Extreme

\$4,169.03	\$8,338,060.00	Extreme
\$1,236.50	\$12,365.00	Extreme
\$554.20	\$11,084.00	Extreme
\$432.78	\$865,560.00	Extreme
\$3,462.21	\$34,622.10	Extreme
\$3,462.21	\$34,622.10	Extreme
\$404.37	\$1,415,295.00	Extreme

\$718.51	\$2,514,785.00	Extreme
\$718.51	\$2,514,785.00	Extreme
\$608.23	\$6,082.30	Extreme
\$608.23	\$12,164.60	Extreme
\$404.37	\$1,415,295.00	Extreme
\$242.29	\$2,422.90	Extreme
\$393.23	\$3,932.30	Extreme

\$10.03	\$35,105.00	Extreme
\$16.15	\$56,525.00	Extreme
\$718.51	\$2,514,785.00	Extreme
\$169.88	\$305,784.00	Extreme
\$221.12	\$398,016.00	Extreme
\$336.42	\$672,840.00	Extreme
\$200.51	\$340,867.00	Extreme

\$336.42	\$168,210.00	Extreme
\$169.88	\$288,796.00	Extreme
\$1,696.02	\$3,052,836.00	Extreme
\$765.85	\$1,378,530.00	Extreme
\$53.98	\$97,164.00	Extreme
\$338.09	\$6,761.80	Extreme
\$963.37	\$674,359.00	Extreme

\$771.21	\$38,560.50	Extreme
\$0.00	\$0.00	N/A
\$0.00	\$0.00	N/A
\$13,764.19	\$13,764,190.00	Extreme
\$104,772,281.74		